



rDesk v6.3 Release Notes

April 12, 2010

LPS Real Estate Group is proud to announce the release of rDesk v6.3. These Production Release Notes highlight new or improved features of the product and the benefits that these features provide to LPS customers.

Production release date: April 21, 2010

Note: release will occur during the evening on the night before the release date.

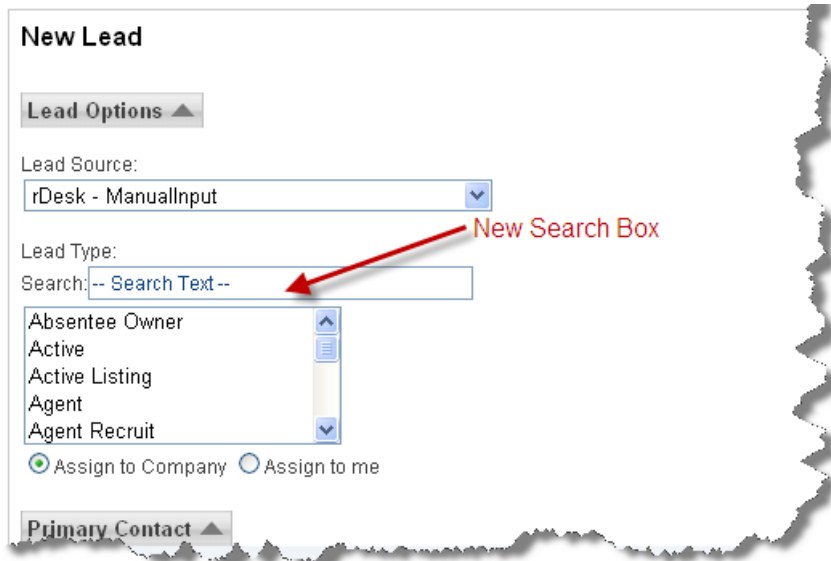
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Leads

Easily Search Through Lead Groups

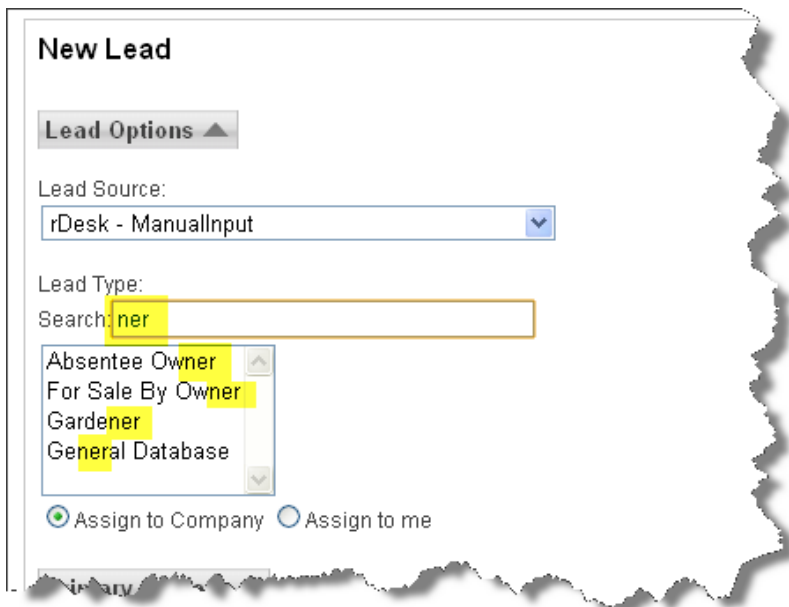
Searching through Lead Groups could not be easier. Simply start typing the name of the lead group into the search box. All of the choices that contain those letters will appear in the list below.



The screenshot shows the 'New Lead' form with the following fields and options:

- Lead Options** (collapse arrow)
- Lead Source:** rDesk - ManualInput (dropdown)
- Lead Type:** Search: -- Search Text -- (text input with a red arrow pointing to it labeled 'New Search Box')
- Lead Type List:** Absentee Owner, Active, Active Listing, Agent, Agent Recruit (dropdown)
- Assignment:** Assign to Company Assign to me
- Primary Contact** (collapse arrow)

Example: Entering 'ner' returns everything with 'ner' in the title.



The screenshot shows the 'New Lead' form with the following fields and options:

- Lead Options** (collapse arrow)
- Lead Source:** rDesk - ManualInput (dropdown)
- Lead Type:** Search: ner (text input)
- Lead Type List:** Absentee Owner, For Sale By Owner, Gardener, General Database (dropdown)
- Assignment:** Assign to Company Assign to me
- Primary Contact** (collapse arrow)

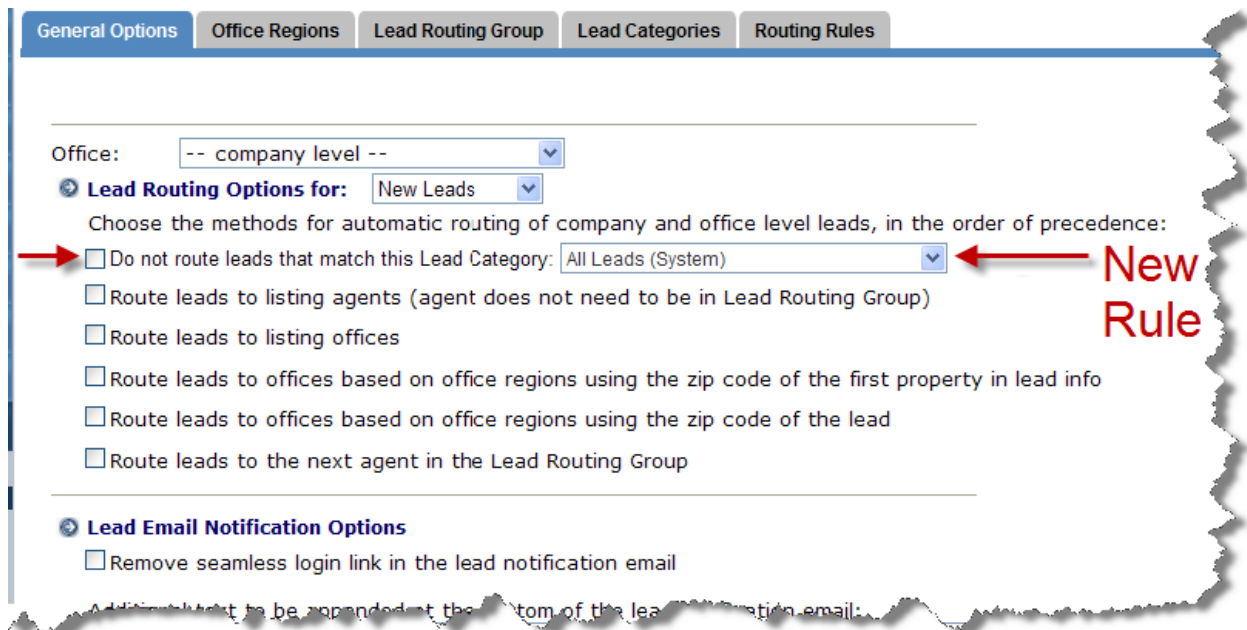
Key Benefits

- Assign Leads to groups quickly to get them started on Action Plans and other Activities
- A big time saver when you already know exactly what you're looking for

Lead Routing

Lead routing restriction

Certain leads can now be set up to bypass Lead Routing Rules. Use the drop down menu to select the category of lead that you do not want automatically routed.



General Options Office Regions Lead Routing Group Lead Categories Routing Rules

Office: -- company level --

Lead Routing Options for: New Leads

Choose the methods for automatic routing of company and office level leads, in the order of precedence:

Do not route leads that match this Lead Category: All Leads (System) **New Rule**

Route leads to listing agents (agent does not need to be in Lead Routing Group)

Route leads to listing offices

Route leads to offices based on office regions using the zip code of the first property in lead info

Route leads to offices based on office regions using the zip code of the lead

Route leads to the next agent in the Lead Routing Group

Lead Email Notification Options

Remove seamless login link in the lead notification email

Additional text to be appended at the bottom of the lead notification email:

Key Benefits

- Provides even more flexibility in lead routing



Widgets

Additional Tokens

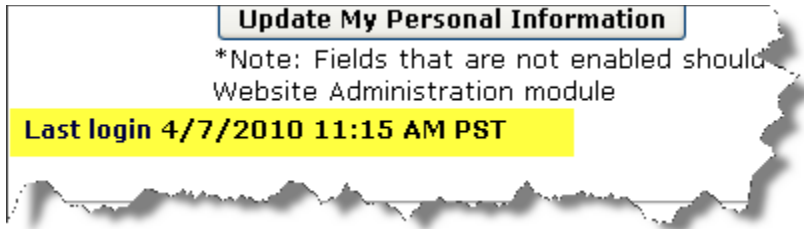
Two new tokens are available! These tokens can be used throughout the system wherever tokens are available.

- 1) **MLS_IDS - {{MY_MLS_AGENT_IDS}}**
This token will provide the agent's MLS ID. If an agent has more than one MLS ID, the first one will be used.
- 2) **AGENT_MLS_BOARD - {{MY_MLS_BOARD_CODES}}**
This token will indicate the corresponding MLS Board for the above token.

Personal Profile

Last Login Date and Time

The date and time of your last login date/time is now displayed under Personal Profile. Simply click on Agent Profile and look at the bottom of the Personal Information section.



Key Benefits

- If you're curious if an agent is logging in, simply login as the agent and navigate to Personal Profile

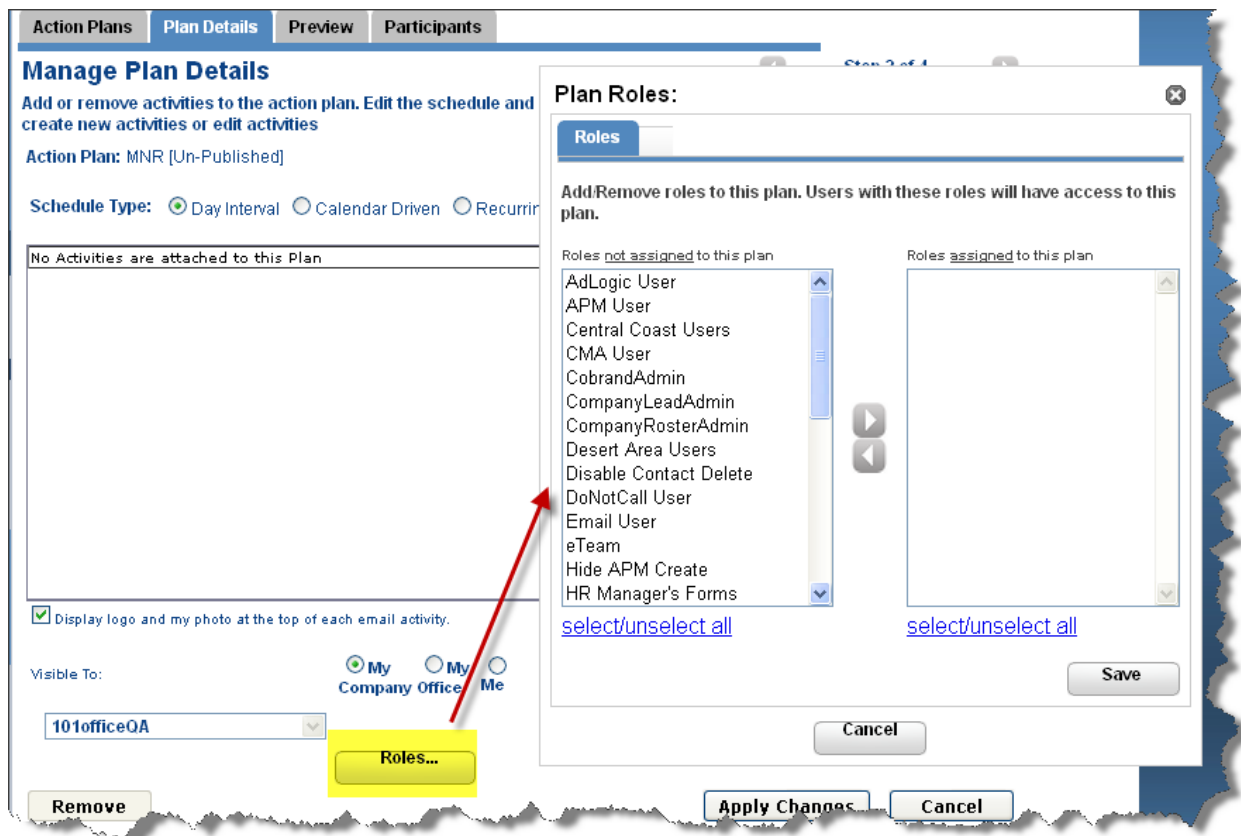
Action Plan Manager

Use rDesk Broker Website Package levels with Action Plan Manager

You can now use the rDesk Broker Website (rBW) package levels to dictate which Activities and Action Plans users can choose from in rDesk Action Plan Manager.

When creating an Activity or an Action Plan, Admins now have a new 'Roles' button available. Simply click **Roles**, select the desired role(s), and move them to the right side of the screen with the arrow button. Click **Save**.

Only users with the selected role(s) will be able to view and use this Activity or Action Plan.



Key Benefits

- Allow agents with the appropriate rBW packages to access to additional custom Action Plans and Activities created especially by you for your top agents!
- Adds value to your rBW package levels